

**HENRY SCHEIN®** 

# Save an average of \$121.50 per patient\*

# Want to make your practice more efficient? Differentiate your practice from others?

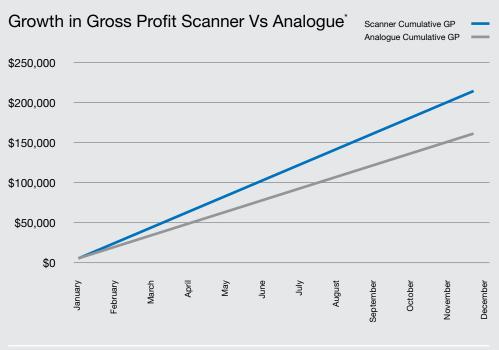
Practices with a digital impression scanner save an average of \$121.50 per patient over manual impression taking! All while providing your patients a more comfortable and engaging experience, leading to increased case acceptance!

Interested in increasing your bottom line by nearly \$40k per year by switching to digital scanning?

This is achieved by ...

- Reduced impression material costs
- Eliminating shipping expenses for models
- Suffering fewer remakes and time delays
- Better utilisation of Dentist and Assistant time





\*\*Calculations above show the additional GP attainable by going digital. Calculations based on 10 crowns, 2 partial dentures and 2 implant crowns monthly.\*\*

Speak to your Henry Schein Equipment Specialist about an in-practice scanner demo today - your patients, and your bottom line, will thank you!

Data sources from "2018 Survey of Dental Fees" by the American Dental Association.

# Have you considered renting your technology?

Keep your digital equipment up-to-date with the latest technology and manage your outgoings...

- Update your technology at end of term
- · Free up your capital rental payments are a tax-deductible expense
- Options to buy or extend at end of term
- One off monthly fee no unexpected costs



FINANCIAL SERVICES

Henry Schein Financial Services offer packages tailored to meet your specific needs, and payment terms that make new investment achievable. With one of our flexible terms, you'll find a finance solution that works for you.

With automatic approval of up to \$500,000 for all New Zealand registered dentists with a clear credit history and same day approvals...it couldn't be easier!



Edward Harrison 021 769 069 edward.harrison@henryschin.co.nz



Paul Macdougall 022 342 4900 paul.macdougall@henryschin.co.nz



Daniel Els 021 750 609 daniel.els@henryschin.co.nz



Michael Findlay 022 016 5898 michael.findlay@henryschin.co.nz

### For more information, or to request a quote, please contact your Henry Schein Equipment Specialist.

Terms and conditions apply: Henry Schein delivers finance products via a third-party provider whose normal lending criteria and loan terms for secured lending apply. Pre-approval is based on the information disclosed to Henry Schein.

### **Competitive Rates**

- 9.3% (Based on spend of \$50k-\$200k)
- Obligation free quote through your HSNZ Equipment specialist

#### Route 66

- 6 months deferred payment
- 6 months \$99 payment
- 36 months equal payments on balance

#### **Deferred Payment**

Talk to us about deferred payment options

#### **Flexible Terms**

- Flexibility to tailor package to your needs
- Terms, deferred payments, payment structures

## зshape⊳

# Which TRIOS scanner is right for you?

There's a 3Shape TRIOS for everyone. Whichever model you choose, you benefit from industry-leading scanning experiences, and unparalleled clinic-to-lab workflows.



### TRIOS <mark>5</mark> Wireless

Intelligent. The ultimate TRIOS.

Next-level ergonomics. Effortless scan technology. Hygienic by design.

Proven clinical accuracy	
Realistic color scans	$\bigcirc$
Automatic scan clean up	
Access to Unite ecosystem	
Print-ready model design	
Patient engagement apps	
MOVE+ compatibility	<b>O</b>
Full-mobility wireless scanning	
TRIOS Share capability	<b>⊘</b>
Preventative care with surface caries detection	
Enhanced tip features	Calibration-free scanning Option of TRIOS Ready Tip
Smart battery charging	<b>⊘</b>
Energy-saving sleep mode	
ScanAssist intelligent-alignment technology	
Sensory feedback guides scanning	
Hygienic design	Sleeve and TRIOS Ready Tip



TRIOS <mark>4</mark> Wireless Advanced. Extra potential.	TRIOS 3 Wired Proven. An industry winner	TRIOS Core Wired Core. Essential functionality.
2-in-1 wireless technology. Detect wear and tear Scan-ready in seconds.	Trusted technology. Invisalign connected. Improved experience	Core scan technology Built for send-to-lab
$\bigcirc$	<b>Ø</b>	
	0	<b>Ø</b>
	<b>Ø</b>	
✓	<b>⊘</b>	
<b></b>	<b>⊘</b>	
2-in-1 SmartCord		
<b>O</b>		
✓		
Smart tip calibration counter InstantHeat technology		

## зshаре

# Welcome TRIOS Core!

Award-winning TRIOS technology distilled down to its most essential and affordable form. That's **TRIOS Core**. Accurate, fast and easy, for a great send-to-lab experience.



Run

No compromises

TRIOS CORE



# Choose the Medit Intraoral Scanner that best suits the needs of your practice.

With four variations to choose from, Medit offers a solution for every practice.

#### Medit i600

Scan with confidence using the smart and versatile Medit i600. Smart scanning with ease of use for any procedure, consistently offering accurate and cost-effective results.

### Medit i700

Lightweight ergonomic scanning that's comfortable in the hand, easy to handle and built to last. Experience high-speeds and precise results without sacrificing accuracy when you choose the Medit i700.

#### Medit i700 wireless

Discover the freedom of seamless wireless scanning and experience the magic Medit i700 brings to your practice. Elegantly compact and designed to perform.

#### Medit i900

ALL IN on your scanning experience. Medits premium scanner that redefines the scanning experience. Meticulously crafted, engineered for excellence, and dedicated to bringing seamless efficiency to every user.

# MEDIT

Starting from \$16,000

Includes laptop, freight, installation, onsite training & 1-year warranty



## Seeking to create added value in your practice? It's time to try 3D printing!

With an ever expanding scope, 3D Printing enables fast, efficient and boundless opportunities to grow the scope of your offering. Contact us today to find out more about printing your own in-house splints, surgical guides, crowns, study models and more!



Built to outperform.



### A simple user interface

The UI on the Max 2 will walk you through the process of starting the printer with simple messaging and clear infographics.

#### Transparent Mode<sup>™</sup>

Printing clear materials has never been this accurate.

### Chamber heating

Take advantage of a chamber heating system to warm your temperature sensitive materials ready for printing.



### Predictable, reliable, smart.



### **Touchless Entry**

Interact with your 3D printer without contaminating surfaces or double handling.

#### Magnetic Platform Holder

Streamline your workflow and be automation ready with the new magnetic build-platform holder. No latches, screws or calibration is necessary.

### Infrared Material Heater

Access a new generation of advanced materials with the infrared material heating system, achieve temperatures up to 70°C.

Build Volume 192 x 108 x 147mm

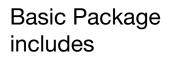
Pixel Size 50µm

### ASIGA

Receive an extra tray and resin with every printer purchased.







• Form 4B 3D Printer

NEW

- Form 4 Resin Tank
- Form 4 Build Platform
- Form 4 Finish Kit & Mixer

### FROM \$10,200



# Complete Package includes

- Form 4B 3D Printer,
- Form 4 Resin Tank
- Form 4 Build Platform
- Form 4 Finish Kit
- Mixer
- Form Wash 2nd Gen
- Form Cure

### FROM \$13,020

### formlabs 😿

# Introducing the Form 4B

Blazing Speed Meets Unmatched Accuracy. With unprecedented speeds, print a dental model every 49 seconds. Print dental parts with industry-leading surface accuracy of over 95% of data points within 50µm of the original CAD data, consistent across the build platform.



# E4 Mill and TRIOS 3 Scan Package

Start today from \$447 pw\*

\* Monthly pricing excludes annual subs and maintenance fees.

#### Includes

- Trios 3 Wireless Scanner
- HP Z Book Laptop
- 3Shape Design Studio
- VHF E4 with Wet Milling
- Aidite Cameo Porcelain Furnace
- BONUS 50x Aidite Lithium Disilicate Blocks



# Z4 Mill and TRIOS 5 Scan Package

### Start today from \$619 pw\*

\* Monthly pricing excludes annual subs and maintenance fees.

### Includes

- Trios 5 Scanner
- Dell Precision Laptop
- 3Shape Design Studio
- VHF Z4 Wet Mill
- Aidite Cameo Porcelain Furnace
- BONUS 50x Aidite Lithium Disilicate Blocks

# **vhf** The VHF Chairside Family



### E4 For easy entry into same-day dentistry.

Impress your patients with a quick and comfortable treatment and produce perfect restorations – easily and in just one session. Your patients won't thank you enough.

- No compressed air required with AIRTOOL technology
- Plug and Mill! Can be combined with any scanner
- Wet and (optional) Dry processing of block materials
- Modular machine design to optimize servicing and maintenance



### N4+ The wet milling powerhouse.

The N4+ is a wet processing machine for grinding glass ceramic, composite and zirconia blocks as well as titanium abutments. This machine combines the high precision and fast drives in an extremely compact housing.

- Mill up to 3 blocks with 45mm length at the same time
- PUREWATER: no grinding additives necessary, except for titanium processing
- · Easy milling of implant screw channels saves costs on pre-drilled blocks
- Automatic changer for 8 tools



### Z4 Same-day dentistry. Unparalleled perfection.

The Z4 is a wet processing machine for grinding glass ceramic, composite and zirconia blocks as well as titanium abutments. This machine combines the high precision and fast drives in an extremely compact housing.

- Restorations in under 10 minutes
- Wet grinding of glass ceramic, composite and zirconia blocks as well as titanium abutments
  - Integrated CAM PC with touchscreen and Wi-Fi module
- Built-in compressed air no compressor needed



Unleash precision in dentistry with our exclusive dental milling demo.



### Calling all Dentists!

Elevate your practice to new heights of precision and efficiency with an in-house Dental Milling demo. Experience the seamless integration of cutting-edge technology as you craft a flawless crown case from start to finish.

### Step 1: Prep and Scan your patient

Book, prep and scan your patient for a posterior crown case following the prep guidelines provided.

### Step 2: Crown Design Collaboration

Join forces with our expert CADCAM team to design the perfect crown. Explore customisation options, ensure the perfect fit, and witness your vision come to life on the screen.

### Step 3: State-of-the-Art Milling

Experience the power of precision with our VHF milling machines, using GC Lisi blocks for unparalleled results. Watch as your design is transformed into a tangible, high-quality crown, ready to enhance your patient's dental experience.

### Step 4: Polish

Your Territory Manager and the GC team take over to demonstrate the art of polishing. Learn essential tips and tricks for achieving a flawless finish, ensuring patient satisfaction and lasting aesthetics. Step 5: Place your Crown

Our team will be on-site to assist, offering valuable cementation insights and support as you place the crown with confidence.



Scan the QR code to reserve your spot for a Dental Milling Demo today and revolutionise your approach to crown cases.

# IMPLANTOLOGY DIGITAL SOLUTIONS





For more information please contact: Kim Austin | 021 712 758 Andrea Harrison | 021 990 905 Implant exchange permitted 12 months from purchase date



# Planmeca 3D Imaging from \$79,900

All Planmeca Promax 3D Units come equipped with:

SmartPan System, Ultra Low Dose Technology, ProMax Extended FOV, Planmeca CALM. (Romexis Software Add-ons optional)













Planmeca ProMax® 3D s

Planmeca ProMax\* 3D Classic

Planmeca ProMax® 3D Plus

Planmeca ProMax® 3D Mid

Planmeca Viso® G5

Planmeca Viso® G7

PLANMECA

# Morita Veraview X800 Superior Japanese technology from \$95,000



The 2D/3D X-ray Veraview X800 provides superior diagnostics for dentists and safety for patients. The incredible attention to detail, ground-breaking resolution of more than 2.5 LP/mm MTF and a voxel size of 80  $\mu$ m are reflected not only in the image quality but also in the range of features.



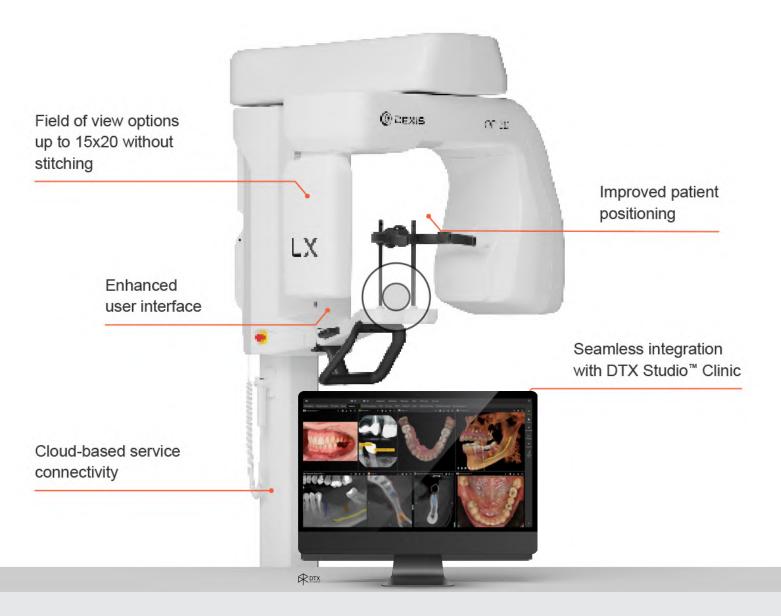


henryschein.co.nz

# Imaging Innovation Expanded. Discover the possibilities with OP 3D LX.

### Introducing DTX Studio<sup>™</sup> Clinic

From image acquisition to diagnostics and treatment planning, DTX Studio Clinic brings all your 2D, 3D, intraoral scans and photography into one award-winning platform powered by assisted intelligence. Al helps do the work so you can focus on delivering better patient care.



### DEXIS

# **DEXIS 3D imaging** starting from \$77,000

\* Advertised price is for the OP 3D - Pan and 3D (FOV 5x5, 6x9, 9x11)

# Henry Schein Technical Support Services

### What you can expect from us

### Installation

Our experienced team will assess the installation site for readiness. This includes addressing site access, facilities preparation, and IT requirements. We can provide you with all the necessary information to prepare for an installation and our team will ensure your equipment is installed to the manufacturer standard.

### Local Support

Henry Schein partners with a network of trusted service agents to be on-site when you need them. Our skilled team of specialist, in-house support technicians provide remote software support and training for an immediate response. On-site training services are also available, both at the time of installation and when you need refresher training or have new staff on-board.

### Manufacturer Warranties

Our products are all backed by a manufacturer warranty to cover you if a product fails to perform due to a component failure or manufacturing issue. We follow careful installation protocols to make sure the conditions for good performance are met.



Christo Kovachev Senior Technician Digital Imaging, CAD/CAM, Software Integration and Support



Dustin Jacobsohn Senior Technician Digital Imaging, CAD/CAM, Software Integration and Support



Dom Caomanach Specialist Technician - Digital Prosthetics







Sean Corcoran Aftersales Support Technician

James Equipt

James Goodman Equipment Service Team Leader



Rene Navarro Equipment Service Technical Specialist

T and C's. Prices are effective from 12/6/2024 to 1/8/2024 and exclude GST, freight, installation and software unless otherwise specified. Prices or offers in this publication are not applicable to Government or Corporate Accounts. Equipment configurations may differ from the images shown in this flyer.

